

Fact Sheet

DAVID W. MARTIN
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Appraise & Advise Associates
Certified Residential Appraiser
Maryland License # CR 03-6922
Washington DC License #CR11533
E-mail davidwmartin5@verizon.net

- **PROFESSIONAL EXPERIENCE**

Founder of Appraise & Advise Associates (1994- present)
Adelphi, Maryland

Appraising Properties Including vacant land, multi-family and single-family improvements, religious facilities, historical and commercial properties. Completing Form & Narrative Reports as well as Appraisal Reviews (field and desk). Expert witness since 1998

Sole proprietor; appraising and training appraisers (1986-1994)

Appraiser for Alexandria Appraisal Service (1984-1994)
Alexandria, Virginia & Contractor/Appraiser for HSBC

Solar Systems Site Engineer ~ Atlantic Solar; (1985-1986)
Site engineer for thermal and convection heating systems

Sales Manager for Monegon Inc.; (1982 -1985)
Managed sales reps for solar applications of thermal pool heating systems and domestic hot water systems; acted as company liaison to manufacturers of varied solar equipment.

Sales ~ Koolvent Inc.; thermal efficiency products (1980-1982)

Advertising representative for the Baltimore Magazine
and the Washingtonian Magazine and Media Incorporated (1975-1980)

- **PROFESSIONAL EDUCATION**

1973 **Graduated from the University of Maryland, College Park (UMCP) with a Bachelor of Arts in Economics and Psychology**

1974 **Advanced Psychology coursework ~ Glassboro State**

Appraisal Coursework

Northern Virginia Community College

- NAIFA Course: Residential Property Valuation-----April 1987

Henry Harrison Seminar

- How to Fill Out a Uniform Residential Appraisal Report-----April 1987

Appraisal Institute Continuing Education Program

- Narrative Report Writing Seminar-----April 1989
- Standards of Professional Practice (USPAP)-----April 1989
- Real Estate Appraisal Principles-----Sept. 1989
- Residential Valuation-----Sept. 1989
- Standards of Professional Practice (USPAP)-----June 1994

Hightower Institute in Maryland

- Capitalization of Income Part I-----Sept. 1992
- Capitalization of Income Part II-----Oct. 1992

VIT, Inc.

- Perspectives on Appraisals-----June 1995

McKissock, Inc.

- Regression Analysis-----March 1996
- Appraiser Liability-----Sept. 2002
- Developing & Growing an Appraisal Practice-----Sept. 2002
- Construction Details & Trends-----Sept. 2002
- Standards of Professional Practice (USPAP)-----Dec. 2004
- Contract Law-----Sept. 2005
- Appraising the Secondary Market-----Sept. 2005
- Income Capitalization-----Sept. 2005
- Standards of Professional Practice (USPAP)-----Dec. 2008

MRIS Applications

- Professional Enhancement-----August 1996

Mid-Atlantic School of Appraising

- Appraisal of Shopping Centers-----May 1998

Greater Baltimore Board of Realtors

- Lead Paint Regulations-----Sept. 2001
- Standards of Professional Practice (USPAP)-----2002

Maryland Association of Appraisers ~ Continuing Education Program

- Appraising Residential Properties/FHA-Format-----Nov. 1994
- Farm and Land Appraisal-----Nov. 1998
- Standards of Professional Practice (USPAP)-----June 1999
- FHA Review-----June 1999
- Highest & Best Use Analysis-----Nov. 2001
- Modular Home Construction-----Nov. 2001
- Cost Approach Revisited-----Dec. 2001
- Appraising the Farm Property-----May 2005
- Comments, Comments, Comments-----June 2005
- Appraisal of Small Commercial Properties-----March 2006
- Market Analysis/ Highest & Best Use-----April 2006
- Appraisal Procedures II-----June 2006
- Residential Income Approach-----Sept. 2007
- Residential Report Writing-----Sept. 2007
- Statistics, Modeling, and Finance-----Oct. 2007
- Revised FHA Appraisal Reporting Requirements-----Nov. 2007

- **PROFESSIONAL AFFILIATIONS**

- Member in Good Standing of the Maryland Association of Appraisers
- Expert Witness on the Appraiser Roster for the Prince George's County,
- Rendered expert opinions in Howard, Prince Georges, Montgomery County, and Baltimore City Courthouses as well as in the Federal court system.
- Approved Appraiser on the Housing of Urban Development (HUD) and the Federal Housing Association (FHA)Roster
- Alumni : University of Maryland ~ Phi Kappa Sigma Fraternity- AZ Chapter
- Hobbies: Music, Art & Instructor of Martial Arts: Teng Su Do, 1st Degree Brown Belt